

CUSTOMER REQUIREMENTS

Electric (Upstate New York):

- Be an active National Grid electric non-residential customer
- Have an average annual peak demand under 250 kW
- Pay the System Benefits Charge (SBC) on their utility bill
- Cannot have received an incentive from NYSERDA for the same measure

Gas (Upstate New York):

- Be an active National Grid gas non-residential customer
- Have annual therm usage less than 50,000 Therms
- Pay the System Benefits Charge (SBC) on their utility bill
- Cannot have received an incentive from NYSERDA for the same measure

How to Apply: Visit <https://ngrid.com/smallbizupstate>

Pre-Inspections: A virtual pre-inspection may be required, including geo-tagged photo or video documentation.

Post-Inspections: A virtual post-inspection may be required to verify installation, including geo-tagged photo or video documentation.

Dual Fuel Customers: Customers taking both electric and gas service from National Grid are only eligible for one incentive, which is dependent on the customer's primary heating system.

Documents Required:

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| • Completed application | • Manufacturer cut sheets for all measures |
| • Customer W-9 | • Pre- and post-installation photographs of all applicable measures |
| • Contractor W-9 | • Project invoice |
| • Express tool | • Signed MRD and/or construction completion verification documentation |
| • Detailed scope of work with itemized cost breakdown that includes labor and materials | |

INCENTIVE CAPS

Standard Cap: 70% of project cost or \$50,000 whichever is met first.

Disadvantage Community (DAC) Cap: 85% of project cost or \$50,000 whichever is met first.

Businesses located in designated Disadvantaged Communities may qualify for enhanced incentive levels. Contact your National Grid representative to verify eligibility or view the NYSERDA Disadvantaged Communities map online.

<https://www.nyserdera.ny.gov/ny/Disadvantaged-Communities>

SMB GAS SUPPLEMENTAL INCENTIVES

Measure Description	Incentive Rate	DAC Rate	Incentive Structure	Project Incentive Cap
Heat Recovery Ventilator	\$10.00	\$12.00	\$/CFM	Market Rate: 70% or \$50,000, whichever is met first DAC: 85% or \$50,000, whichever is met first
Kitchen Demand Control Ventilation (KDCV)	\$1,500	\$1,750	\$/HP	
Demand Control Ventilation (DCV)	\$1.50	\$2.00	\$/SF	
Advanced RTU Control	\$4,000	\$4,500	\$/unit	
EMS - Guest Room	\$300	\$350	\$/guest room	
Thermostat - Advanced	\$250	\$300	\$/unit	
Refrig. Case Door - High Efficiency	\$500	\$600	\$/lin ft	
Refrig. Case Door - Standard Efficiency	\$350	\$400	\$/lin ft	
Custom Gas	\$10.00	\$12.00	\$/therm	

SMB ELECTRIC SUPPLEMENTAL INCENTIVES

Measure Description	Incentive Rate	DAC Rate	Incentive Structure	Project Incentive Cap
Heat Recovery Ventilator	\$10.00	\$12.00	\$/CFM	Market Rate: 70% or \$50,000, whichever is met first DAC: 85% or \$50,000, whichever is met first
Kitchen DCV	\$1,500	\$1,750	\$/HP	
Demand Control Ventilation (DCV)	\$1.50	\$2.00	\$/SF	
Advanced RTU Control	\$4,000	\$4,500	\$/unit	
Refrig. Case Door - High Efficiency	\$500	\$600	\$/lin ft	
Refrig. Case Door - Standard Efficiency	\$350	\$400	\$/lin ft	
Evaporator Fan Motor Replacement (PMSM)	\$275	\$325	\$/motor	
Anti-Condensation Heater Control	\$300	\$350	\$/door	
Floating Head Pressure Control	\$350	\$400	\$/HP	
Air-Cooled Refrigeration Condenser	\$3,500	\$4,000	\$/unit	
Auto Door Closer (Walk-In Cooler/Freezer)	\$350	\$400	\$/unit	
Evaporator Fan Control	\$550	\$600	\$/unit	
EMS - Guest Room	\$300	\$350	\$/guest room	
Thermostat - Advanced	\$250	\$300	\$/unit	
Air Compressors	\$550	\$600	\$/HP	
Refrigerated Air Dryers	\$24.00	\$29.00	\$/CFM	
Compressed Air Flow Controllers	\$100	\$120	\$/HP	
Low Pressure Drop Filters	\$60	\$85	\$/HP	
Zero Loss Condensate Drains	\$1,500	\$1,700	\$/unit	
Custom Electric	\$1.25	\$1.50	\$/kWh	