





Innovation Workshop







Housekeeping









Agenda

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Welcome and introduction

With no boundaries, what do you think can be achieved?

Break

How does innovation work in RIIO-1?
What has and hasn't worked well?
What are the focus areas suggested by Ofgem?
What do you think we should focus on?

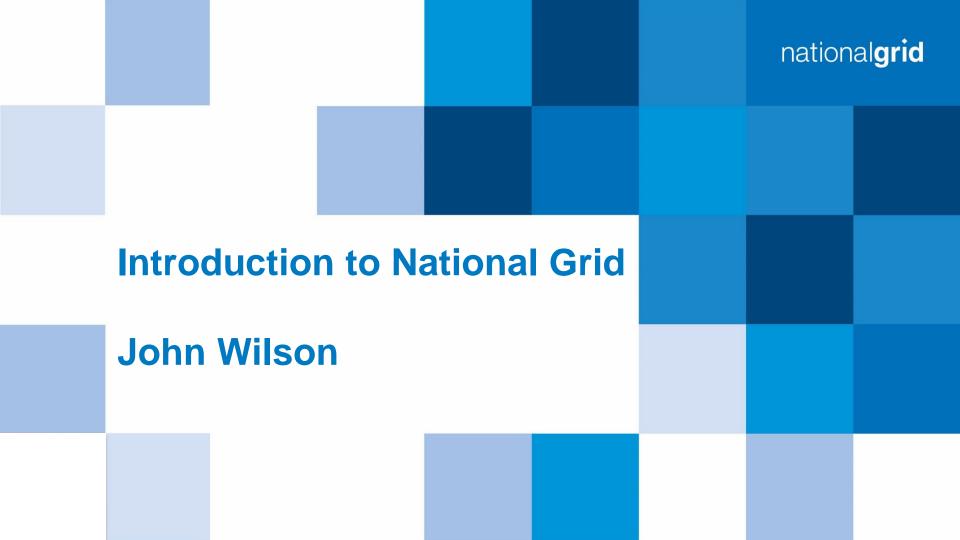
Lunch

How should we interact with our stakeholders? How should we co-ordinate our innovation efforts? What next?

Close

Safety Moment



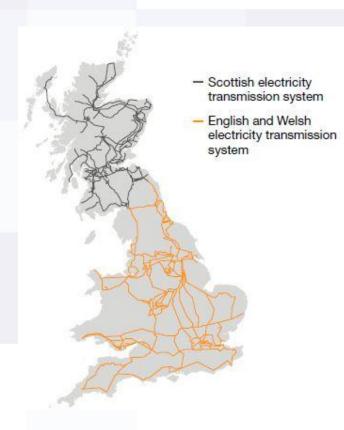


National Grid: what we do

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- We are England & Wales Electricity Transmission (ET)
 - We own, build and maintain the network
- We are also the GB Electricity System Operator (ESO)
 - We balance the system and ensure that voltage and frequency are kept within acceptable limits

- Today's workshop is about Electricity Transmission
- The ESO will have its own regulatory framework for RIIO-2 and will be engaging on this separately



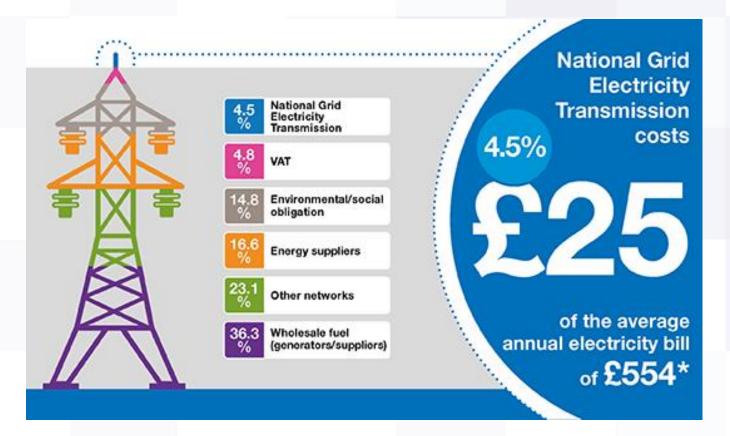
Electricity Transmission





- Our network operates at 400,000, 275,000 and 132,000 volts
- 45 power stations, 12 Distribution networks and 3 interconnectors are connected to our network, along with a few, large directly connected customers
- What we don't do:
 - Generate electricity in the UK
 - Own or operate UK electricity Distribution networks
 - Sell electricity to end consumers in the UK

Household bill impact: electricity



*2016/17 figures



RIIO: the basics



Current RIIO-T1 outputs

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Ofgem's key themes for the RIIO-2 consultation



Ensuring fair returns



Responding to changes in how networks are used



Giving consumers/stakeholders a stronger voice



Driving innovation and efficiency



Simplifying the price control

We have listened....



Consumer priorities...

I want an affordable energy bill

I want to use energy as and when I want

I want a sustainable energy system

...are delivered through our stakeholder priorities...

I want you to provide a reliable network, so that electricity is there whenever I need it

I want you to make it easy for me to connect to and use the electricity network

I want you to provide value for money

I want you to enable the ongoing transition towards the energy system of the future

I want you to care for communities and the environment I want the network to be safe and protected from external threats I want you to be transparent and easy to work with

I want you to be innovative

...these were developed by consulting with...

Consumers

Customers

Other networks

Regulators

Think tanks and academics

Government

Industry bodies

Interest groups

Our Stakeholder-led approach

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Stakeholder Priorities

Listened to stakeholders to determine their priorities





Engage stakeholders to gather insights and build plan

External (co-create)

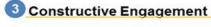




4 Submission / Publication

Online interactive suite of business plan and associated documents





Challenge & review engagement approach and business plan

Stakeholder Group







Engagement topics

Other Topics

- Environment (28th June 2018) + Online Consultation
- Innovation (17th July 2018)
- Future of networks: Online Consultation w/c 23rd July for a minimum of three weeks.
- Security and resilience: online (July-August)
- Reliability: workshop, mid September
- Communities: details to be confirmed
- Connections and customer service: Workshop late September/early October

Today's approach

- The principle is that we talk for a bit, then you talk for a lot (and we listen)
- We won't assume we know everything you're interested in (car park)
- There'll be chances to tell us if there's something else you'd like to talk about
- And please leave your feedback at the end



First a quick test...

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- What was your main mode of transport this morning?
 - 1. Train
 - 2. Car
 - 3. Motorbike
 - 4. Bus
 - 5. On foot
 - 6. Bicycle
 - 7. Plane
 - 8. Something else
 - 9. None of your business!

What was your main mode of transport this morning?

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And to help us analyse your answers...

- Which of the following best describes you / your organisation regarding your role here today?
 - 1. Customer, i.e. your organisation pays National Grid directly
 - 2. Consumer interest organisation
 - 3. Regulator or government (central or local)
 - 4. Energy network owner or operator
 - 5. University, think tank or academic
 - 6. Supply chain
 - 7. Environmental interest organisation
 - 8. Other energy industry
 - 9. Other non-energy industry

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Which of the following best describes you / your organisation regarding your role here today?

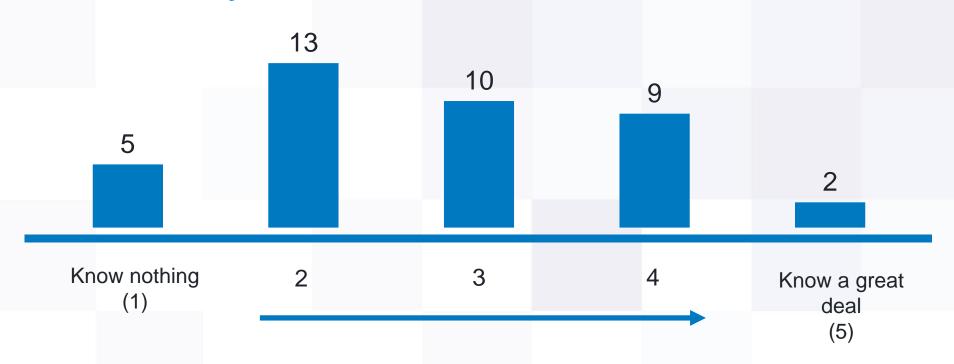
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Knowledge of Electricity Transmission innovation

On a scale of 1 to 5, where 1 is know nothing and 5 is know a great deal, how much would you say you know about National Grid's electricity transmission innovation?

- Know nothing
- 2.
- 3.
- 4
- 5. Know a great deal

On a scale of 1 to 5, where 1 is know nothing and 5 is know a great deal, how much would you say you know about National Grid's electricity transmission innovation?





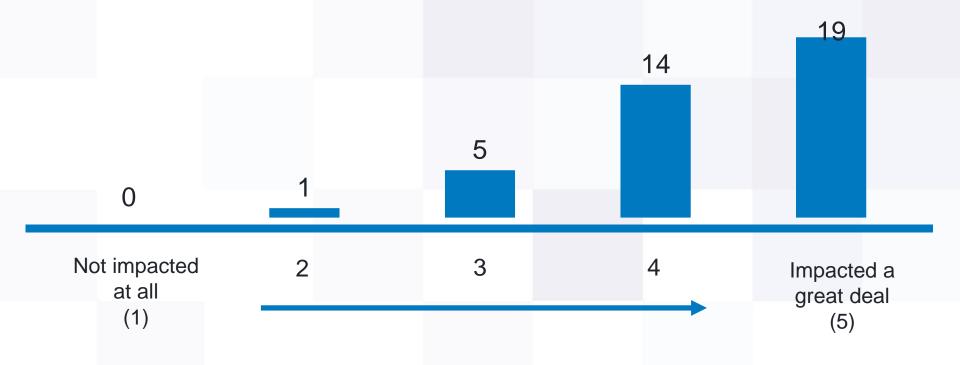
Our impact on you

On a scale of 1 to 5, where 1 is not impacted at all and 5 is impacted a great deal, how impacted are you (or those you represent) by the topic of Innovation?

- Not impacted at all
- 2.
- 3.
- 4
- 5. Impacted a great deal



On a scale of 1 to 5, where 1 is not impacted at all and 5 is impacted a great deal, how impacted are you (or those you represent) by the topic of Innovation?





The components of the energy landscape are changing



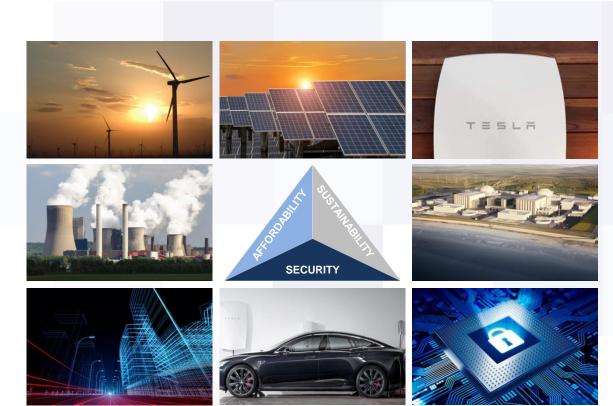
The changing energy landscape

Our Energy Landscape

The energy sector is undergoing a significant transition

Political, economic, societal and technological trends impact the way in which we produce and consume energy





Innovation drives change in behaviours













What should our innovation ambition be?





Discussion questions

- What do you think we should be focussing our innovation on in the future?
- What should be our top 3 focus areas?
 - Think long term, beyond RIIO-2 (2026)
 - No limitations
- How will consumers benefit?
- And how we should be doing this?





Question 1

- Should utilities be incentivised to innovate on projects that potentially deliver value...
 - 1. Within the current regulatory period
 - 2. In future regulatory periods
 - 3. Both of the above

Should utilities be incentivised to innovate on projects that potentially deliver value...

- 1. Within the current regulatory period
- 3
- 2. In future regulatory periods
 - 4
- 3. Both of the above

Question 2

Do you believe network utilities are investing sufficient resource in innovation activities?

- 1. Yes
- 2. No
- 3. Don't know

Do you believe network utilities are investing sufficient resource in innovation activities?

- 1. Yes 2
 2. No 22
- 3. Don't know

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Question 3

In a truly competitive market for transmission, what do you think a network company should prioritise?

- 1. Delivering value to their existing customer base
- 2. Delivering short-term value to their shareholders
- 3. Developing new products and services for existing customers
- 4. Growing their customer base
- 5. Delivering long-term value to their shareholders
- 6. High-risk, disruptive innovation
- 7. Meeting government targets

Press your first ranking now



And second priority...

- 1. Delivering value to their existing customer base
- 2. Delivering short-term value to their shareholders
- 3. Developing new products and services for existing customers
- 4. Growing their customer base
- 5. Delivering long-term value to their shareholders
- 6. High-risk, disruptive innovation
- 7. Meeting government targets



And third priority...

- 1. Delivering value to their existing customer base
- 2. Delivering short-term value to their shareholders
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- 5. Delivering long-term value to their shareholders
- 6. High-risk, disruptive innovation
- 7. Meeting government targets



And fourth priority...

- 1. Delivering value to their existing customer base
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- 6. High-risk, disruptive innovation
- 7. Meeting government targets



And fifth priority...

- 1. Delivering value to their existing customer base
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And sixth priority...

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Voting Result

- 1. Delivering value to their existing customer base
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Results

- 1. Delivering value to their existing customer base
- Developing new products and services for existing customers
- Meeting government targets
- 4. Delivering long-term value to their shareholders
- 5. Growing their customer base
- 6. High-risk, disruptive innovation
- 7. Delivering short-term value to their shareholders



Which of these topic areas would you prioritise?



- Whole System be open to more third party involvement & incentives, consumer involvement. Better smart meters, future scenarios
- 2. Dynamic and Flexible speed of innovation, internal policy
- 3 Balance of risk incentive for others not just NGET
- 4 Disruption sharing data, analytics, better asset management technology
- 5 Environment/Carbon Impact
- 6. Storage Batteries





We have 3 innovation mechanisms in T1

ofgem RIIO | T1 Network Innovation Allowance

Network Innovation Competition

Innovation Roll-out Mechanism Potential for Direct Impact on the Network

- New equipment (including software) or
- Novel application existing equipment or practice or
- Novel commercial arrangement

The Allowances

0.7% turnover 90% Cost Recovery

Potential to deliver benefits to the customer

Potential to develop learning

Avoids duplication

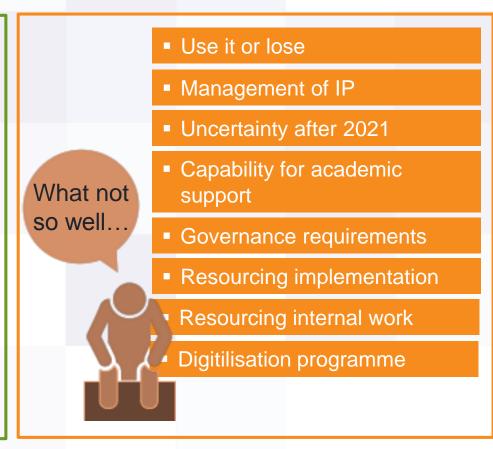
The Competition

£70m available max 90% Recovery

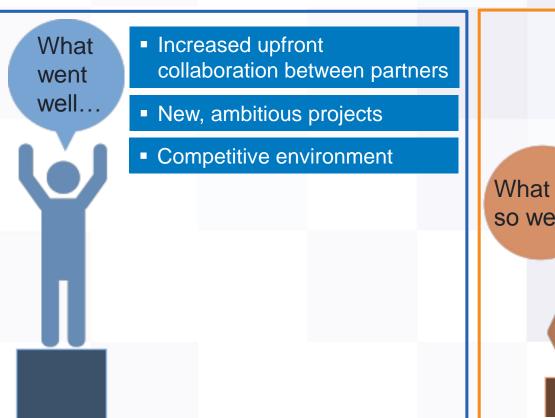
Network Innovation Allowance



Nearly £1bn benefits delivered What Life extension of a went £57m range of protection well... relays Factors affecting life £76m expectancy of SGTs Online PD and CM £25m tools Analysis of Grade 4 £100m steelworks Large & diverse portfolio Driving innovation culture throughout the organisation



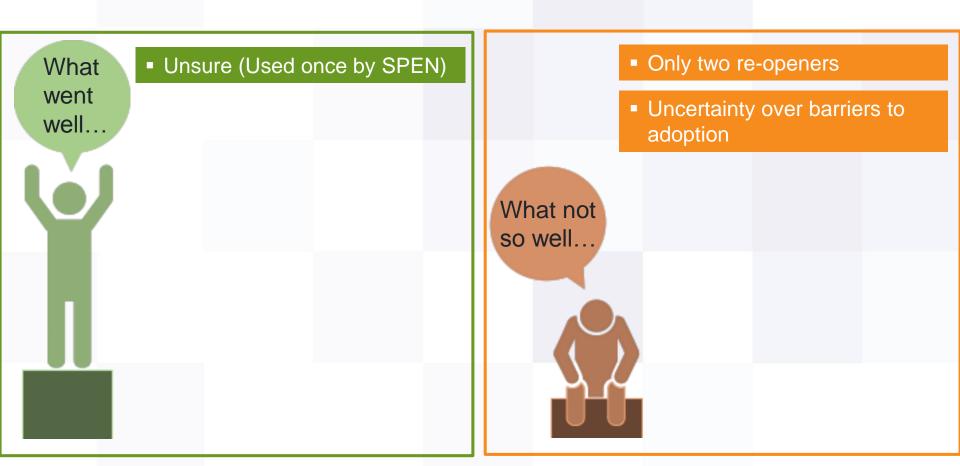
Network Innovation Competition

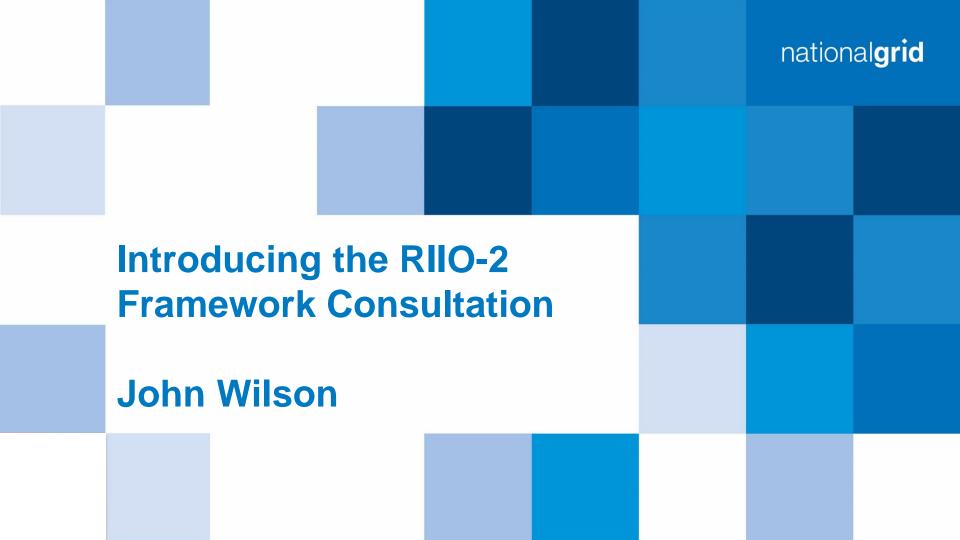


Competitive process Implementation Governance process What not so well...

Innovation Rollout Mechanism







The Framework Consultation has 7 key innovation focus areas for RIIO-2

It may now be appropriate to re-focus support towards larger-scale, 'whole-system' orientated projects.

Companies will share more risk

Stronger incentives in place

Rewards good performance

The balance of risk should be more heavily weighted towards the company and not the consumer

There should be stronger incentives on network companies to meet the future challenges

Network companies should be rewarded for great innovation performance

It is important to show RIIO-1 worked and we have RIIO-2 plans to improve

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- System Operability
- Whole System Coordination
- Decarbonisation



Enabling increased third party engagement



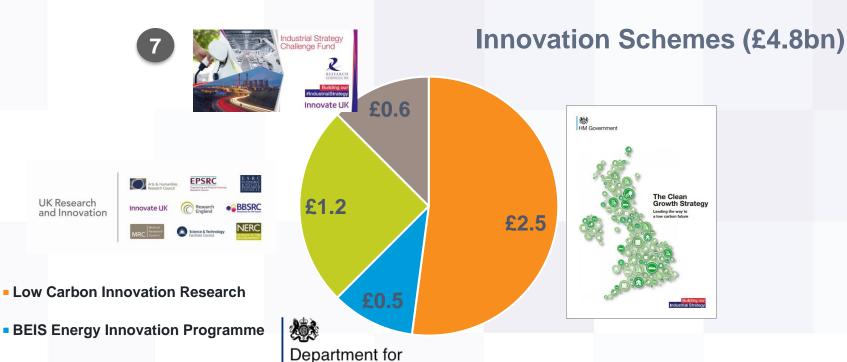


Drive the transition to BAU using the incentives framework

 Setting allowances for some activities over a longer timescale to enable greater flexibility

There is a drive to get greater co-ordination with external funding streams

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Business, Energy & Industrial Strategy

Industrial Strategy Challenge Fund

UK Reseach & Innovation



Summary of 7 key Focus Areas

- 1. Network companies taking a greater share of the risk
- 2. Stronger incentives to innovate
- 3. Greater reward for innovation performance
- 4. Focus on long-term value for customers (system operability, decarbonisation, digitisation)
- 5. Enable greater third party involvement
- 6. Drive the transition to business as usual
- 7. Enable co-ordination with wider public sector funding.





Discussion questions

- Discuss what are your initial thoughts on these priority areas?
- Do you agree with these?
- Is there anything else you believe is missing and needs to be considered?
- How would you rate these priorities and why?







Question 5

- What do you think should be the priority areas of focus for RIIO-2?
 - 1. Network companies taking a greater share of the risk
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Select your first priority now

and second priority

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and sixth priority

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and finally seventh priority

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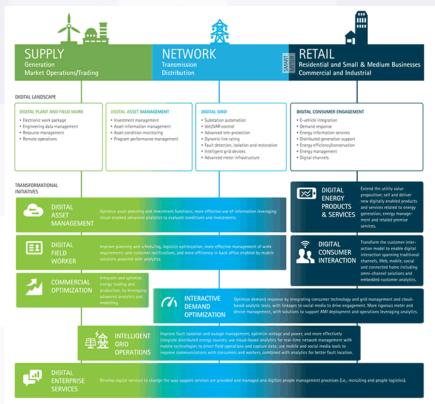
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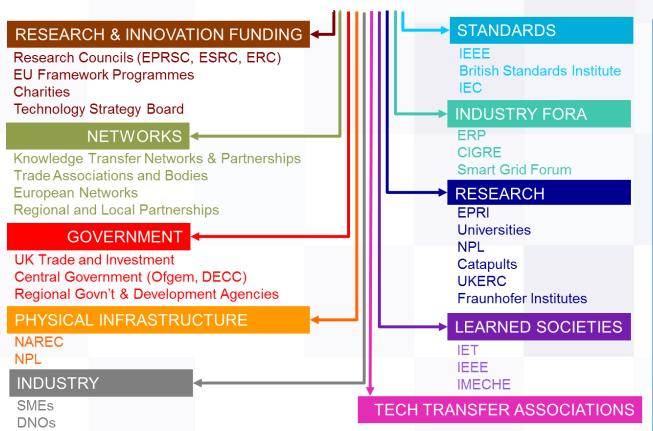
102 Light Commercial Solar CGH2 LH2 Lorries Vehicles & Electricity Electrolysis Small Ships Tidal H_2 Shipyards Hydrogen Pipeline Hydrogen Storage Wind Residential Wave Industrial Electrical Grid Power Generation Hydro Electricity Storage Fly Wheels Natural Gas Grid Rail Compressed air Batteries CH4 Pumped Hydro Methanisation / CO₂ H20 Utilisation Large Ships CH₄ Nuclear (Sabatier Process) Natural Gas Storage Off-Road (eg. Mining) **Biomass** Fossil CO₂ Buffer LNG Heavy Goods Liquified Natural Gas Vehicles Conventional & Unconventional Exploration Farming Biogas Upgrader Organic Waste Biogas Plant Bio fertiliser **Organic Waste**

Interactions

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The Innovation Landscape



TOs

QUESTIONS

Where does your organisation sit?

What do you want from us? (funding, support, involvement)

How do you think the various organisations, including us, should interact?

What areas should we be innovating in and at what TRL level?



Results

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What do you think should be the priority areas of focus

for RIIO-2?

- 1. Focus on long-term value for customers (system operability, decarbonisation, digitisation)
- 2. Drive the transition to business as usual
- 3. Stronger incentives to innovate
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- 5. Network companies taking a greater share of the risk
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How should we continue to engage?

- Innovation is a key topic area
- We want to make sure we interact with you in the best possible way, to ensure that our plans deliver what you want

Table discussion

 Please have a short discussion on your tables about how best to continue this engagement (channels, frequency, etc)





Knowledge of innovation

- On a scale of 1 to 5, where 1 is know nothing and 5 is know a great deal, how much would you say you know about National Grid's electricity transmission innovation?
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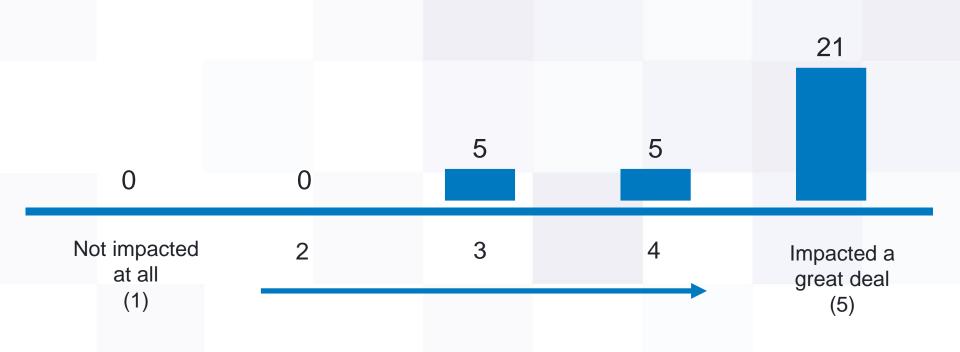


Our impact on you

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On a scale of 1 to 5, where 1 is not impacted at all and 5 is impacted a great deal, how impacted are you (or those you represent) by the topic of Innovation?





What happens next

- Our commitment
 - We'll process <u>everything</u> you've told us today
 - We'll summarise today's event and send it to you
 - We'll use your comments to plan our future engagement activities
 - We will present your comments to our stakeholder group
 - We'll keep you informed



To find out more:

- Join us at the Low Carbon Networks & Innovation Conference (LCNI)
 16 & 17 October, Telford
- Follow us on LinkedIn Innovation at National Grid
- Visit our websites using the QR Codes:

Deeside

NGET Innovation website

Ofgem consultation website

Innovation .box.ETO.innovationteam@nationalgrid.com







(and please leave your feedback!)



