HSBC SRI conference

Frankfurt | February 2015











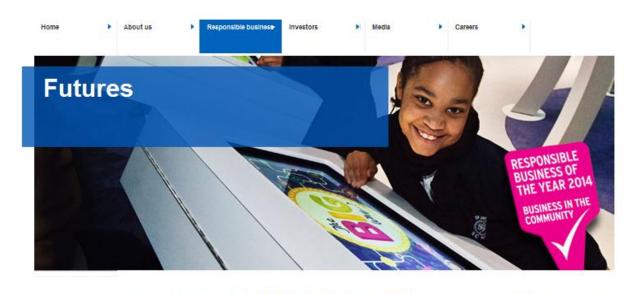
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Setting out our responsible business goals

Connecting you to your energy today, trusted to help you meet your energy needs tomorrow

Sets direction for sustainable decision making, and responsible business reporting









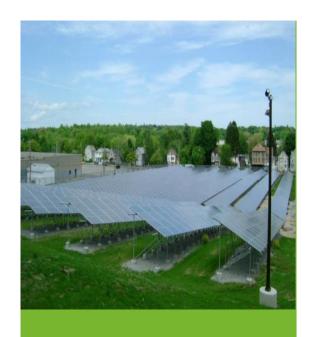
Economic



Social



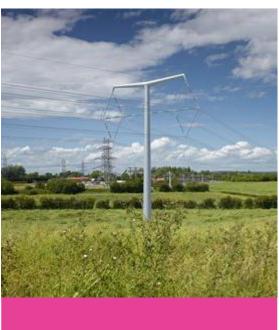
Responsible business makes good financial sense



Preserving



Inspiring



Designing

Business in the Community

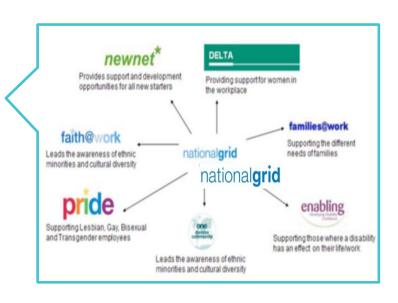
Responsible business of the year 2014



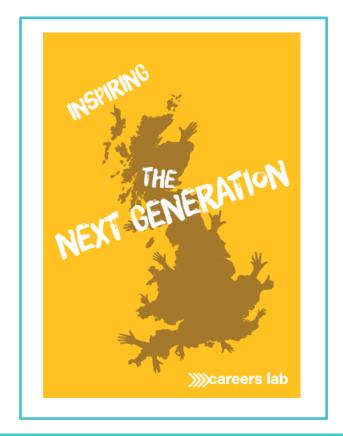
Responsible business: our people

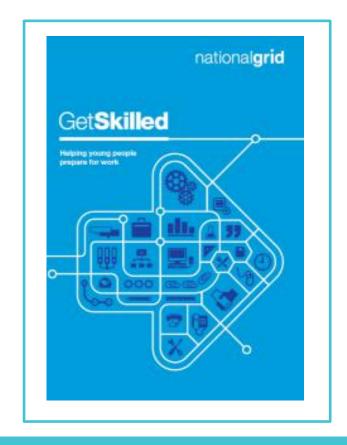
- Improving safety
- Training academy
- Inclusion and diversity
- Employee health and support
- Employee survey and engagement targets
- Reward and pensions





Inspiring for the future





Addressing a skills shortage (STEM)

- Getting people into work
 - Young offenders programme
- Educating to develop skills



Over the last year:

- 8,100 STEM conversations in class
- ♦ 80,000 contacts through fairs
- 150 Education Ambassadors
- Over 90,000 training days

Responsible business: our customers & communities

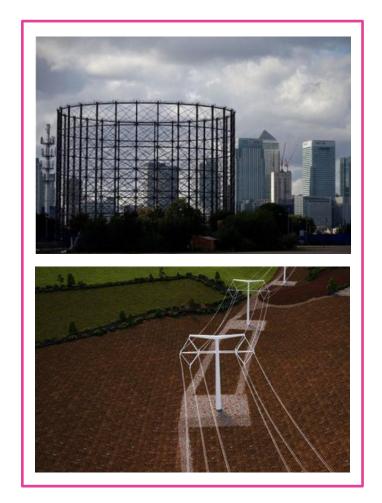
- Improving safety
- Affordable warmth programmes
- Energy efficiency programmes
- Minimising customer bill impacts
- Community outreach
- Charity partnerships
- Property JV: affordable housing
- Disruption & visual amenity





Designing for the future





Responsible business: our investors

- Corporate governance
 - Board diversity
 - reporting & transparency
 - new remuneration & long-term incentives
- Complementing operational excellence with responsible business approach
 - improving safety
 - risk management
 - ethical approach



Sustainable dividends & asset growth

Responsible business: our environment

- Key role enabling de-carbonisation
 - connecting low carbon generation
 - system operation and balancing
- Company greenhouse gas emission reduction targets
- Material re-use and recycling
- Enhancing ecosystems
 - ◆ Land remediation and re-use
 - Rural biodiversity
- Embedding sustainability in decision making



Preserving for the future





Smart Energy Solutions program, Worcester MA

- Most comprehensive smart grid pilot underway in the Northeast
- Advanced communications and automation
- ◆ 2014 new "smart" pricing plans

"put our customers in control of their energy and do so in ways that are easy and convenient for them"

Embedding sustainability



A4S Chief Financial Officers' Network is focusing on integrating environmental and social issues into financial decision making

What factors might we consider?

Environmental

- Capital carbon
- Operational carbon
- Energy use
- ◆ Greenhouse gases
- Water use
- Climate change
- Waste
- Land use
- Visual amenity

Social

- Health and safety
- Cultural heritage
- Community cohesion
- Volunteering
- ◆ Media
- Construction noise

Economic

- ◆ Tax
- Carbon tax
- Natural capital
- Skills
- Employment
- Ethical treatment
- Transport infrastructure

Employees Perceptions and External Customers expectations of... Stakeholders

Competitors

Markets

Regulators

Operating and capital costs

Reputation and brand

Licence to operate

Supply chain risk

Operational risk

Sales revenue

Financial impacts

Physical risk

Carbon interface tool

What is it?



A tool developed in house to measure a project's carbon footprint.

What it tells us

Voltage	Equipment	Qua	
400kV	Disconnector 3ph		
400kV	Earth Switch 3ph		
400kV	CVT No Foundation 1ph		
400kV	SF6 Circuit Breaker 3ph		

Different material impacts occur in different schemes. Substation projects have a low intensity and gas projects a higher intensity. Highest impacts come from civils

Focus

Key areas to help drive reductions and implementing change into schemes

- Steel
- Concrete
- Aluminium



Targets

?tCO₂/£m

We now understand our baseline (190tCO₂/£m) and will target reducing by 10% in the next 12 months.

Valuing natural capital tool

What is it?



A tool developed with external support that provides us with a common language to engage with stakeholders and evaluate options

How we might use it

Quantify

 Natural Capital on National Grid sites

Assess

 Ecosystem Services provided

Value

Each of these ecosystem services

Identify

 Potential risks, opportunities and revenues

Develop

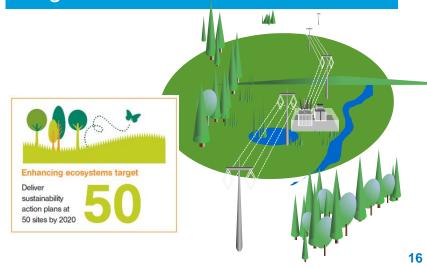
More informed management decisions

It helps us to



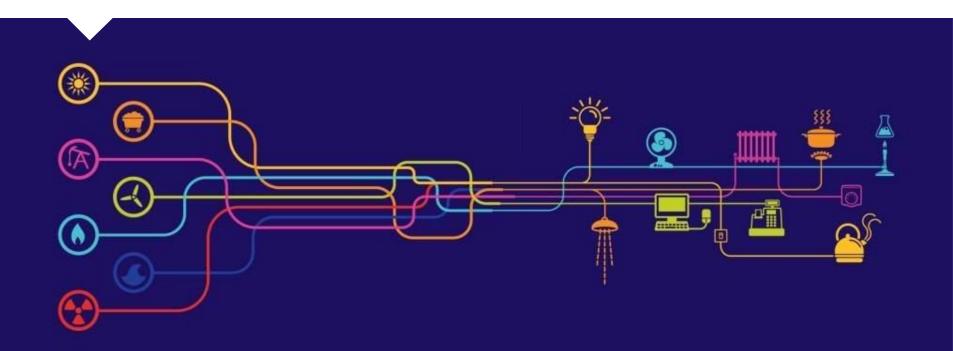
Identify Natural
Capital values and
make better
investment decisions
to secure social,
environmental and
economic returns

Targets





Sustainability



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Understanding our footprint



Leadership in energy policy

Providing the infrastructure to decarbonise society

Our impacts and how we and our supply chain operate

Environmental mpact from the goods and services we provide

Environmental impact from goods and services that are provided to us



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Reducing

society's

emissions

Helping to decarbonise energy

Our role in decarbonising the economy



Leadership in energy policy

Providing the infrastructure to decarbonise society

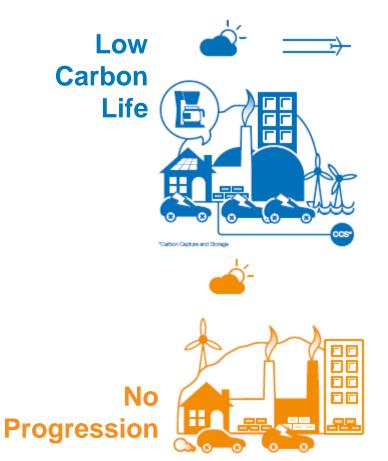
Our 2014 Future Energy Scenarios



Affordability More money

Affordability Less money













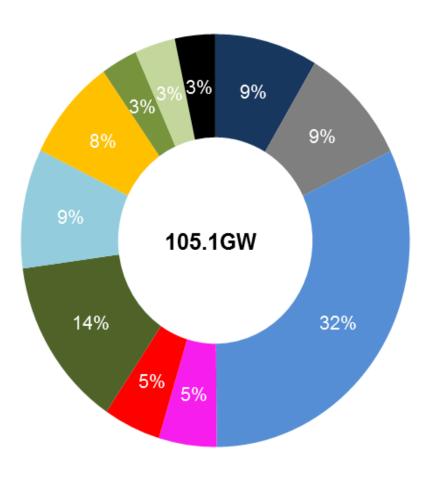
Slow **Progression**





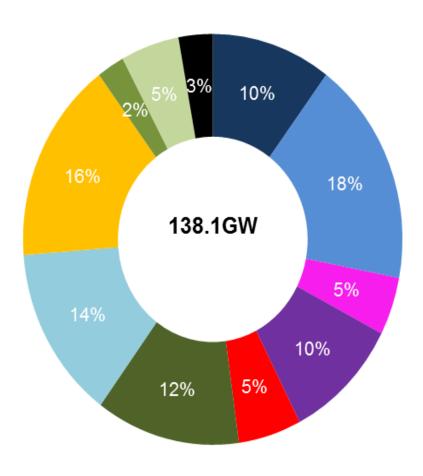
Low Carbon Life Installed Capacity 2020

- Nuclear
- Coal
- Gas
- CHP (Thermal & Renewable)
- CCS
- Interconnectors
- Onshore Wind
- Offshore Wind
- Solar
- Biomass
- Other Renewables (Marine/Hydro/Other)
- (Marine/Hydro/Other)
 Other (Oil/Diesel/Pumped Storage)



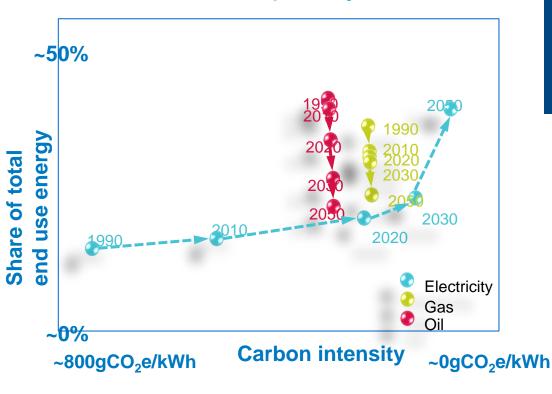
Low Carbon Life Installed Capacity 2035

- Nuclear
- Coal
- Gas
- ■CHP (Thermal & Renewable)
- CCS
- Interconnectors
- Onshore Wind
- Offshore Wind
- Solar
- Biomass
- Other Renewables (Marine/Hvdro/Other)
- (Marine/Hydro/Other)
 Other (Oil/Diesel/Pumped Storage)



Facilitating Connection of Low Carbon Generation

A 'Low Carbon Life' pathway to 2050:



Power station closures ~25% of total capacity by 2020 vs 2010 levels

- Policies in place to aid the development of renewable energy & reduction of carbon emissions
 - Large Combustion Plant Directive
 - Industrial Emissions Directive
- National Grid is at the heart of connecting new generation as existing generation plant nearing end of working life & to be decommissioned

Network investment

Building the network to transport energy from new locations

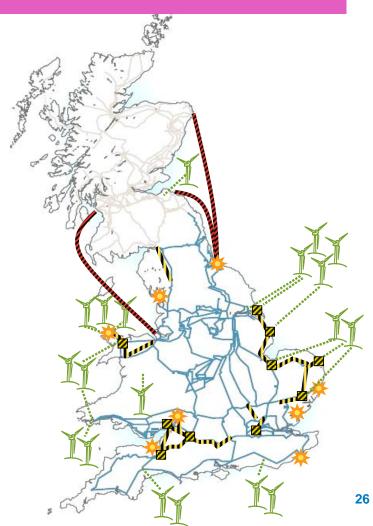
New Generation increasingly located on coast

Wind power from Scotland

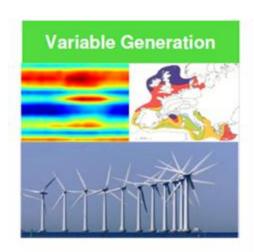
Wind power from the North & Irish Sea

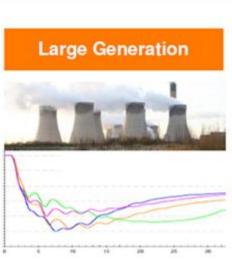
Wind power from Wales

Nuclear power

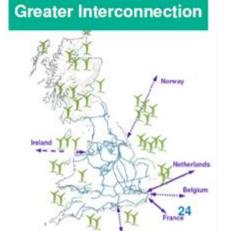


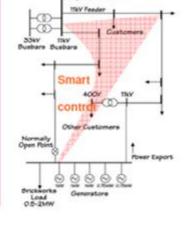
Operating in 2020 and beyond...

















Understanding our own footprint

Our impacts and how we and our supply chain operate

Environmental impact from the goods and services we provide

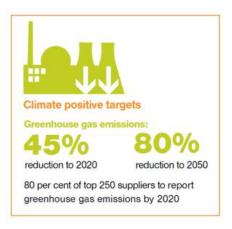
Environmental impact from goods and services that are provided to us



What Are We Doing - Sustainability



We've made additional external commitments







In the UK: Infrastructure Carbon Review (ICR)

Initiative from HM Treasury aiming to drive infrastructure companies to embed carbon reduction across activities and supply chains



A network of CFOs focusing on integrating environmental and social issues into financial decision making

Embedding sustainability in decision making

Our Contribution

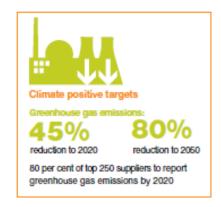
A framework for environmental sustainability in National Grid





Climate positive

- Committed to reduce greenhouse gas emissions by 45% by 2020 and 80% by 2050, for Scope 1 and 2 emissions
- Primary sources of our own direct emissions are fugitive and vented natural gas from US & UK distribution systems, SF6 emissions from US & UK electricity transmission plant fuel consumed by gas compressors and US Electricity Generation



This year we achieved 97 B in our CDP investor response placing us in the Carbon Disclosure Leadership Index





Climate Positive – what have we been doing?









Engaging customers in energy efficiency in the US

- Championing energy efficiency
 - 2.8 million customers participated in 2013
 - 700,000 gas (up 50%)
 - 2.1 million electric (up 52%)
 - savings of 24 million therms of gas and 800,000 MWHrs electricity each year
 - 696,000 tons CO2e/yr avoided
- Encouraging smart energy choices
 - Smart grid for 15,000 customers in Worcester
 - Customer and grid-facing technology
 - Efficiency gains to result in reduced customer consumption



Our states lead ACEEE policy rankings





Positive about resources – asset recovery

Closed loop upcycling - conductor

- Pilot 18t of high specification aluminium sent back to supplier to be turned back into overhead line conductor completed
- Next batch of 200t to be sent shortly (finalising waste carrier licence)
- Financial value and reduced exposure to commodities price fluctuation





Asset recovery - cables

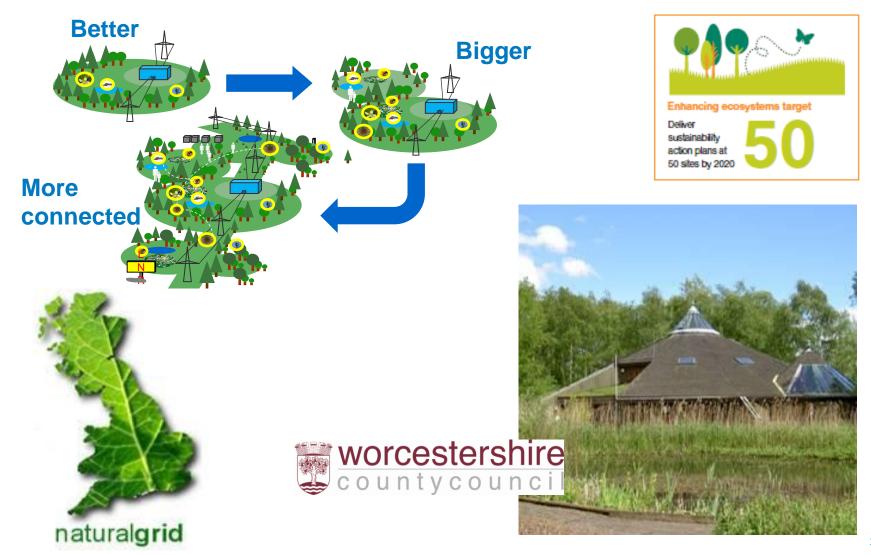
- Piloted innovative directional drilling technique to remove buried copper conductor
- Recover value of material
- Mitigation of residual environmental risk of asset left in ground

Material Recovery - Syracuse

- Recycles transformers, cable, insulators, plastic pipe
- Almost 19m lbs recovered in 13/14
- New galvanizing plant to refurbish connectors



Enhancing Ecosystems



The Natural Grid Enhancing rural biodiversity





Bolney substation

Butterfly Conservation.
Saving butterflies, moths and our environment

Feckenham substation



Bacton terminal



Ambergate

Working with
Natural England
and Wildlife Trust
to manage this
new SSSI to its
full potential



Thorpe Marsh



Wildlife Trust – wetland habitat enhancement



Wokingham









Employee volunteers led by local Wildlife Trust to create new pathways

Mitigation Activities & Special Projects



Photo 3: Intermittent inlet to mitigation wetland, looking west at wetland.



Photo 3: Inlet to mitigation wetland, looking west from Tributary.



Photo 4: Center of mitigation wetland, looking northwest from east side. 2012

Photo 4: Center of mitigation wetland, looking northwest from east side.







Sustainability options approach tool (SOAT)

- Scheme level assessment of its overall sustainability impact
- Can be used at key stages of scheme development
- Each stage has a set of questions against which the scheme is scored against a set criteria
- An overall scorecard is produced similar to an energy performance certificate







Sustainable Procurement

Policy

The Sustainable Procurement Policy underpins the strategy and is in line with the National Grid environment policy and relevant CSR guidelines

Process

- Embed 'Tools' into CMT process
- Sustainability Tender Questions & Weightings
 - Sustainability contract management KPIs
 - -Total Cost of Ownership (TCO)
 - Encourage innovation





Targets & Results

- Establish targets
- Measure, manage and evidence
- Publicise and celebrate success
 - Lead by example
- Drive supply base improvement

Training Briefings and Research

- Sustainability Leads
- Cultural Training in US
- Develop Buyer and Category Management skills
 - Continuous improvement



CONTACTS

Investors

John Dawson	+44 20 7004 3170	+44 7810 831944 (m)
Andy Mead	+44 20 7004 3166	+44 7752 890787 (m)
George Laskaris	+1 929 324 4710	+1 917 375 0989 (m)
Victoria Davies	+44 20 7004 3171	+44 7771 973447 (m)
Tom Hull	+1 917 524 4099 (m)	
Michael Ioanilli	+44 20 7004 3006	+44 7789 878784 (m)

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