

Cautionary statement

This presentation contains certain statements that are neither reported financial results nor other historical information. These statements are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements include information with respect to National Grid's financial condition, its results of operations and businesses, strategy, plans and objectives. Words such as 'anticipates', 'expects', 'should', 'intends', 'plans', 'believes', 'outlook', 'seeks', 'estimates', 'targets', 'may', 'will', 'continue', 'project' and similar expressions, as well as statements in the future tense, identify forward-looking statements. These forward-looking statements are not guarantees of National Grid's future performance and are subject to assumptions, risks and uncertainties that could cause actual future results to differ materially from those expressed in or implied by such forward-looking statements. Many of these assumptions, risks and uncertainties relate to factors that are beyond National Grid's ability to control or estimate precisely, such as changes in laws or regulations, announcements from and decisions by governmental bodies or regulators (including the timeliness of consents for construction projects); the timing of construction and delivery by third parties of new generation projects requiring connection; breaches of, or changes in, environmental, climate change and health and safety laws or regulations, including breaches or other incidents arising from the potentially harmful nature of its activities; network failure or interruption, the inability to carry out critical non network operations and damage to infrastructure, due to adverse weather conditions including the impact of major storms as well as the results of climate change or due to unauthorised access to or deliberate breaches of National Grid's IT systems and supporting technology; performance against regulatory targets and standards and against National Grid's peers with the aim of delivering stakeholder expectations regarding costs and efficiency savings, including those related to investment programmes and internal transformation projects; and customers and counterparties (including financial institutions) failing to perform their obligations to the Company. Other factors that could cause actual results to differ materially from those described in this announcement include fluctuations in exchange rates, interest rates and commodity price indices; restrictions and conditions (including filing requirements) in National Grid's borrowing and debt arrangements, funding costs and access to financing; regulatory reguirements for the Company to maintain financial resources in certain parts of its business and restrictions on some subsidiaries' transactions such as paying dividends, lending or levying charges; inflation; the delayed timing of recoveries and payments in National Grid's regulated businesses and whether aspects of its activities are contestable; the funding requirements and performance of National Grid's pension schemes and other post-retirement benefit schemes; the failure to attract, train or retain employees with the necessary competencies, including leadership skills, and any significant disputes arising with the National Grid's employees or the breach of laws or regulations by its employees; and the failure to respond to market developments and grow the Company's business to deliver its strategy, as well as incorrect or unforeseen assumptions or conclusions (including unanticipated costs and liabilities) relating to business development activity, including assumptions in connection with joint ventures. For further details regarding these and other assumptions, risks and uncertainties that may impact National Grid, please read the Strategic Report section and the 'Risk factors' on pages 167 to 169 of National Grid's most recent Annual Report and Accounts. In addition, new factors emerge from time to time and National Grid cannot assess the potential impact of any such factor on its activities or the extent to which any factor, or combination of factors, may cause actual future results to differ materially from those contained in any forward-looking statement. Except as may be required by law or regulation, the Company undertakes no obligation to update any of its forward-looking statements, which speak only as of the date of this presentation.





Agenda

- Introduction
- Finances
- ETAM
- Introduction to the day
- Break out sessions
- Lunch
- Q&A
- Closing remarks







John Pettigrew Executive Director, UK

Osprey House, Tuesday 30 September 2014

TRANSMISSION
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Redefining RIIO







RE**THINKING**

Innovation

Incentives

= |

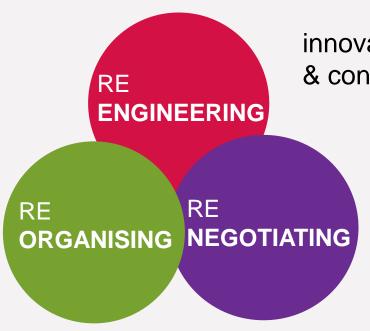
Outperformance





Redefining RIIO

organisation & management of projects



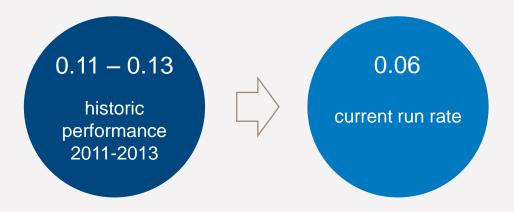
innovation in our design & construction

changes to the way we contract & procure





Safety update



employee lost time frequency rate – number of hours lost per 100,000 hours worked





What we delivered in 2013/14: Capital Assets

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Electric	CITV I	ransm	IISSI	on
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 2 new generation connections 	590MW
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- overhead line circuit km 530km
- supergrid transformers

Gas Transmission

compressor IED compliance
 3 stations

Gas Distribution

- replacement gas mains 1,600km
- renewed gas services 125,000
- new connections20,000





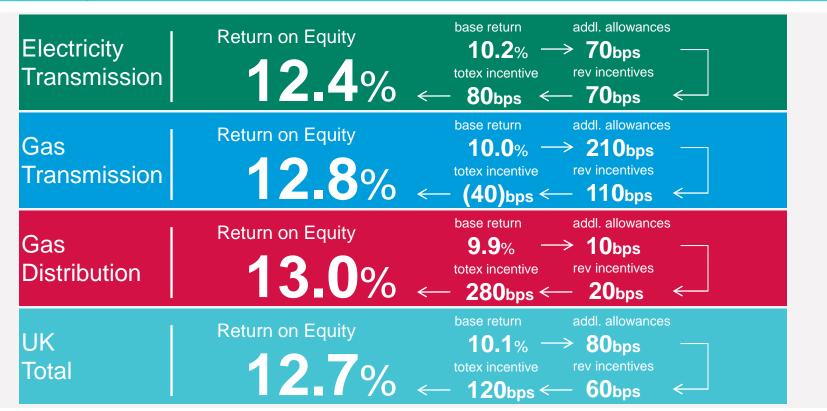
What we delivered in 2013/14: Capital Investment

Electricity	load related	£751m
Transmission	non load related	£630m
Gas	load related	£4m
Transmission	non load related	£177m
Gas Distribution	mains replacement other	£346m £134m





Financial performance 2013/14







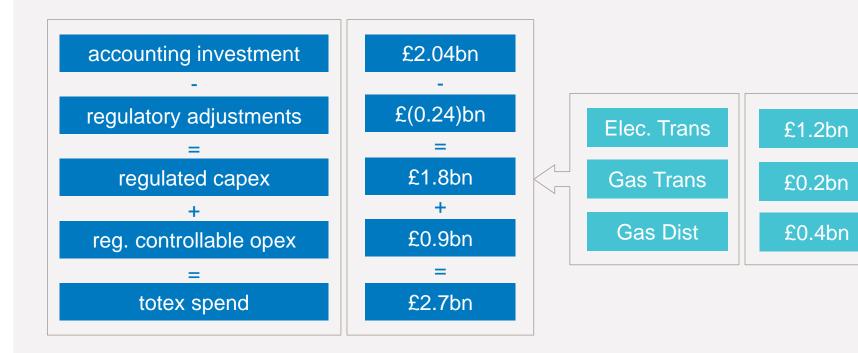


Andy AggUK Chief Financial Officer

Osprey House, Tuesday 30 September 2014

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Totex 2013/14







Totex performance: Electricity Transmission

opex performance

+

capex performance

_

totex performance

£(20)m

+

£90m

£70m

capex allowance

regulated capex spend

£1.3bn

£1.2bn





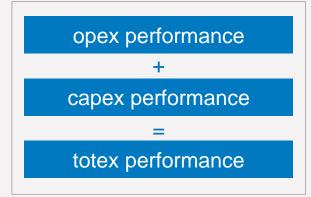
Adjusted cost allowances: Electricity Transmission

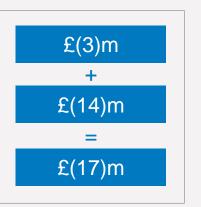
- £1.3bn allowance adjusted from Ofgem "baseline" number
 - revised 13/14 outputs delivered
 - updated expectation of future outputs affecting 13/14 allowances
 - rephase to match expected profile of spend
- Ofgem model & reports will show different definitions of the allowances
- Performance reported using all 3 adjustments





Totex performance: Gas Transmission









Gas Transmission performance opportunities

- Able to deliver outperformance in the future
- Comparatively low spend no major projects expected
- Opportunity in revenue incentives
 - total revenue incentives available are largest of UK businesses





Totex performance: Gas Transmission

opex performance

+

capex performance

_

totex performance

£(3)m

+

£(14)m

=

£(17)m

capex allowance

regulated capex spend

£145m

£160m





Totex performance: Gas Distribution

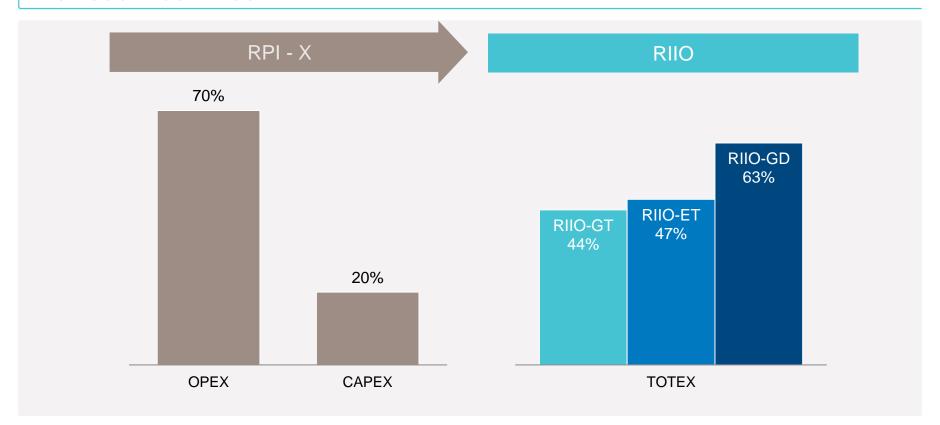


 Some phasing of repex allowance, offset by phasing of opex allowance





Revised incentives









John Pettigrew Executive Director, UK

Osprey House, Tuesday 30 September 2014

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Electricity Transmission focus



- David Wright
- Director, Electricity Transmission Asset Management (ETAM)
- Deliver outputs at the lowest sustainable cash cost
- Close relationship with Capital Delivery





Electricity Transmission focus

Load

- Connecting new supply, demand or reinforcing the network
- Manage changing patterns of supply and demand
- Relieve transmission constraints

Non-load

Maintain operational & safety performance of existing assets







David WrightDirector of ETAM

Osprey House, Tuesday 30 September 2014

CAPITAL DELIVERY

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Role of ETAM

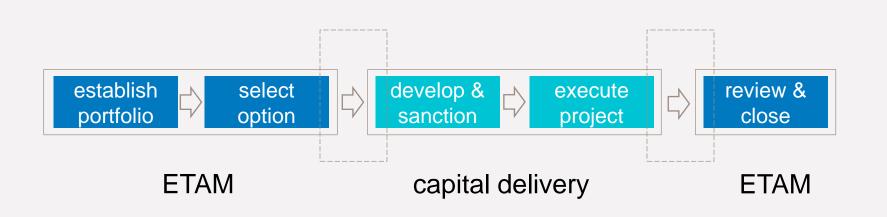
'connect customers to the energy they need today and in the future – safely and economically'

- Plan the future network, including investment requirements
- Ensure network reliability at 99.99998% in 2013/14
- Management of:
 - 14,200km overhead lines
 - 690km underground cable
 - 337 substations





Network Development Process







Outputs







Network Output Measures

asset condition

asset criticality

asset health indices



safety, system, environmental

asset replacement priority measure

replacement in:

0-2 years

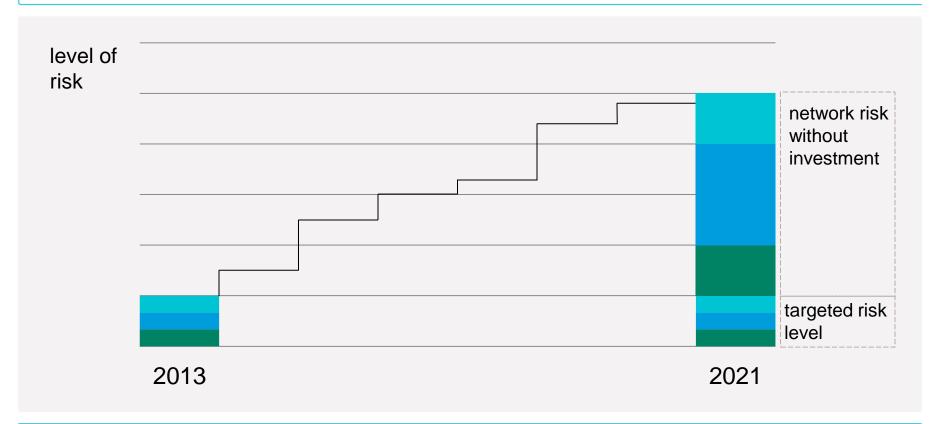
2-5 years

5-10 years





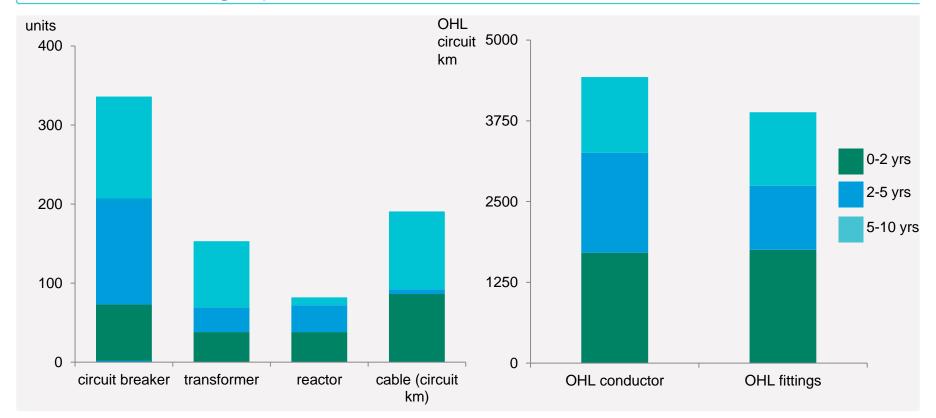
Network risk







Network risk target position in 2021







Network Output Measures (NOMS) in 2013/14

category	volume	network output measures delivered
transformers	7	275kV & 400kV replacements across substations
circuit breakers	25	132kV/275kV/400kV replacements across substations
reactors	2	Laleham & Pentir
OHL conductors	61 circuit km	Creyke Beck Thornton
OHL fittings	42 circuit km	Birkenhead-Capenhurst
cables	5 circuit km	Replacement of Stalybridge-Thorpe Marsh

on track to deliver 2021 network risk target





Driving efficiency



strategies

delivery efficiencies





Strategies to outperform

- Continuation of strategies discussed in August 2013
 - enhanced tower painting processes
 - HD video to establish OHL fittings required
 - Strategic asset management for access to highdefinition data and reports
- Trials have been successful; building on progress





Strategies to outperform – Switchgear Refurbishment

- Few 'production line processes', but standard operations we can improve
- Case study: Switchgear refurbishment.
 - developing refurbishment options for wide range of equipment types
 - in-situ refurbishment rather than new substation build
 - deferring expensive off-line build at some sites for up to 25 years







Performance is on track

- Network safe & reliable
- On track to achieve 2021 RIIO output targets
- Innovating to deliver outputs at lower costs
- Ability to outperform on non load investment





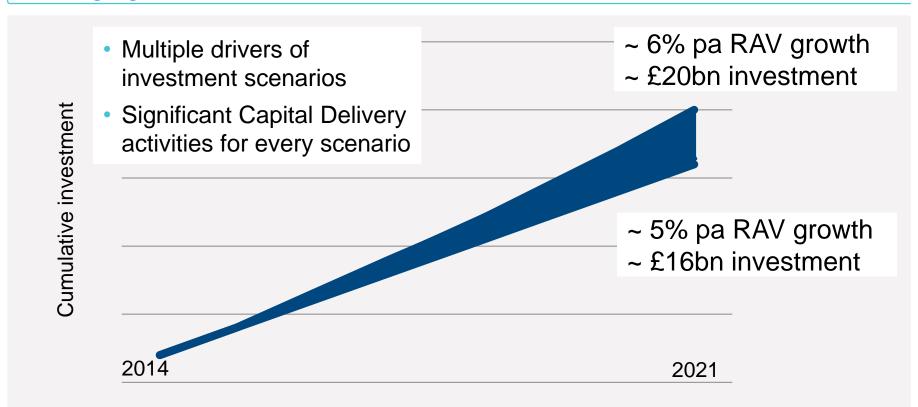


John Pettigrew Executive Director, UK

Osprey House, Tuesday 30 September 2014

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Managing the future









lan Galloway Director, Capital Delivery

Osprey House, Tuesday 30 September 2014

CAPITAL DELIVERY

Delivering capital solutions

- The following six strategies have driven efficiencies in how we deliver projects:
 - 1. Alliance realignment
 - 2. Contract management
 - 3. Competitive contracting
 - 4. Rigorous project development
 - 5. Performance management
 - 6. Procurement efficiencies







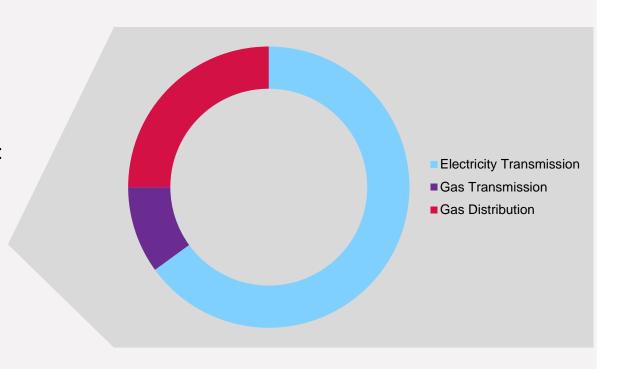
Key areas of investment

- Major areas of investment remain largely unchanged
- The out-turn estimate of £20bn of capital investment:

Electricity Tx: £13bn

Gas Tx: £ 2bn

Gas D: £ 5bn







We're organised to deliver

- Strong, experienced team
- Aligned around key activities
- Strengths in:
 - Project development
 - Contract management
 - Performance management
- Leverage contractor and technology/equipment partners to deliver innovation and lower unit costs

Construction

London Power Tunnels

Delivery

Western Link

Project Controls

Project Development

Functions

Assurance & Business Planning

Major Infrastructure Development







lan Cartwright Head of Construction

Castle Donington, UK Tuesday 30 September 2014

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London Power Tunnels

- Dave Luetchford
- Jon Trounson
- Rodney Williams
- £1bn project started in 2011
- On track to deliver meaningful cost savings through...
 - performance & contractor management
 - innovative design solutions







Gas Transmission delivery

- Mike Elmer
- Ian Radley
- Sara Wykes
- Tunnels, pipelines & compressors
- Combining innovation (in design, contracting and technology) and experience (in performance and contractor management) to deliver critical solutions

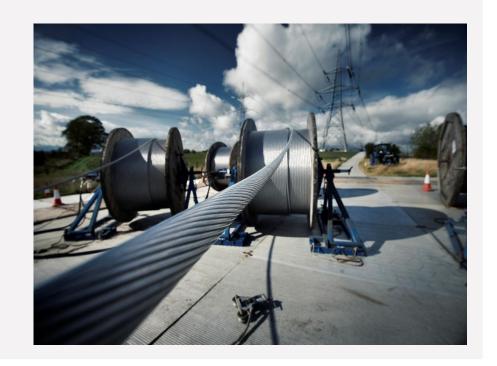






Electricity Transmission delivery

- Mark Lissimore
- Andy Hibbitt
- Bill Fenton
- Delivering savings in all projects, big and small
- Driving significant efficiencies through...
 - competitive tendering
 - innovation in design & modelling techniques
 - planning process optimisation







Hinkley Point C

- Peter Bryant
- Kevin Rendell
- Nikki Suri
- Future £1bn investment & first strategic wider works project
- Significant planning and environmental issues resolved...
 - stakeholder engagement
 - proposed use of innovative technologies
- Major investment from 2016-2022





